

CONTRACT



WESH
1021 N. Wymore Rd.
Winter Park, FL 32789
(407)645-2222

www.wesh.com

And:

Crossroads Media
66 Canal Center Plaza
Suite 555
Alexandria, VA 22314

Contract / Revision 952750 /		Alt Order # 07904687
Product AMERICAN CROSSROADS		
Contract Dates 09/19/12 - 09/27/12		Estimate # 1017
Advertiser American Crossroads - Issue		Original Date / Revision 09/18/12 / 09/18/12
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Station WESH	Account Executive Fran Berg	Sales Office Eagle-Washingt
Special Handling		
Demographic Adults 35+		
IDB#	Advertiser Code 11	Product Code 27
Agency Ref		Advertiser Ref

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WESH	09/19/12	09/21/12	M-F Early Sunrise	5:00-6:00 AM		:30			NM	2	\$1,000.00
		Class of Time - Fixed Non Pre-emptible										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/17/12	09/23/12	--1-1--				2	\$500.00			
N 2	WESH	09/25/12	09/27/12	M-F Early Sunrise	5:00-6:00 AM		:30			NM	2	\$1,000.00
		Class of Time - Fixed Non Pre-emptible										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/24/12	09/30/12	-1-1---				2	\$500.00			
N 3	WESH	09/24/12	09/26/12	M-F Sunrise @6AM	6:00-7:00 AM		:30			NM	2	\$2,400.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/24/12	09/30/12	1-1----				2	\$1,200.00			
N 4	WESH	09/19/12	09/21/12	NBC Today Show	7:00-9:00 AM		:30			NM	2	\$3,600.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/17/12	09/23/12	--1-1--				2	\$1,800.00			
N 5	WESH	09/25/12	09/27/12	NBC Today Show	7:00-9:00 AM		:30			NM	2	\$3,600.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/24/12	09/30/12	-1-1---				2	\$1,800.00			
N 6	WESH	09/20/12	09/20/12	Regis & Kelly 9-10 AM	9:00-10:00 AM		:30			NM	1	\$1,000.00
		Class of Time - Fixed Non Pre-emptible										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/17/12	09/23/12	---T---				1	\$1,000.00			
N 7	WESH	09/24/12	09/26/12	Regis & Kelly 9-10 AM	9:00-10:00 AM		:30			NM	2	\$2,000.00
		Class of Time - Fixed Non Pre-emptible										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/24/12	09/30/12	1-1----				2	\$1,000.00			
N 8	WESH	09/19/12	09/21/12	NBC Today Show II	10AM-11AM		:30			NM	2	\$1,800.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

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Contract / Revision	Alt Order #
952750 /	07904687

Contract Dates	Product	Estimate #
09/19/12 - 09/27/12	AMERICAN CROSSROADS	1017

Advertiser	Original Date / Revision
American Crossroads - Is	09/18/12 / 09/18/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/17/12 09/23/12 --1-1-- 2 \$900.00												
N 9	WESH	09/25/12	09/27/12	NBC Today Show II	10AM-11AM		:30			NM	2	\$1,800.00
Class of Time - Pre-emptible with notice												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/24/12 09/30/12 -1-1--- 2 \$900.00												
N 10	WESH	09/24/12	09/26/12	NBC Today Show III	11AM-12PM/10-11.		:30			NM	2	\$1,500.00
Class of Time - Pre-emptible with notice												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/24/12 09/30/12 1-1---- 2 \$750.00												
N 11	WESH	09/20/12	09/20/12	Days of Our Lives	1:00-2:00 PM		:30			NM	1	\$800.00
Class of Time - Fixed Non Pre-emptible												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/17/12 09/23/12 ---T--- 1 \$800.00												
N 12	WESH	09/24/12	09/26/12	Days of Our Lives	1:00-2:00 PM		:30			NM	2	\$1,600.00
Class of Time - Fixed Non Pre-emptible												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/24/12 09/30/12 1-1---- 2 \$800.00												
N 13	WESH	09/19/12	09/21/12	KATIE COURIC DAY	2-3PM		:30			NM	2	\$600.00
Class of Time - Pre-emptible with notice												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/17/12 09/23/12 --1-1-- 2 \$300.00												
N 14	WESH	09/25/12	09/27/12	KATIE COURIC DAY	2-3PM		:30			NM	2	\$600.00
Class of Time - Pre-emptible with notice												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/24/12 09/30/12 -1-1--- 2 \$300.00												
N 15	WESH	09/20/12	09/20/12	M-F 3-4 PM	3:00-4:00 PM		:30			NM	1	\$600.00
Class of Time - Pre-emptible with notice												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/17/12 09/23/12 ---T--- 1 \$600.00												
N 16	WESH	09/24/12	09/26/12	M-F 3-4 PM	3:00-4:00 PM		:30			NM	2	\$1,200.00
Class of Time - Pre-emptible with notice												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/24/12 09/30/12 1-1---- 2 \$600.00												
N 17	WESH	09/19/12	09/21/12	M-F 4-5 PM NEWS	M-F 4-5 PM		:30			NM	2	\$2,400.00
Class of Time - Fixed Non Pre-emptible												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/17/12 09/23/12 --1-1-- 2 \$1,200.00												
N 18	WESH	09/25/12	09/27/12	M-F 4-5 PM NEWS	M-F 4-5 PM		:30			NM	2	\$2,400.00
Class of Time - Fixed Non Pre-emptible												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/24/12 09/30/12 -1-1--- 2 \$1,200.00												
N 19	WESH	09/20/12	09/20/12	M-F 5-6 PM ROT	5:00-6:00 PM		:30			NM	1	\$1,600.00
Class of Time - Fixed Non Pre-emptible												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/17/12 09/23/12 ---T--- 1 \$1,600.00												
N 20	WESH	09/24/12	09/26/12	M-F 5-6 PM ROT	5:00-6:00 PM		:30			NM	2	\$3,200.00
Class of Time - Fixed Non Pre-emptible												

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American Crossroads - Is	09/18/12 / 09/18/12

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<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/24/12 09/30/12 1-1---- 2 \$1,600.00												
N 21	WESH	09/24/12	09/24/12	Mon NBC Prime VOICE	Prime Other		:30			NM	1	\$7,000.00
Class of Time - Pre-emptible with notice												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/24/12 09/30/12 M----- 1 \$7,000.00												
N 22	WESH	09/24/12	09/24/12	NBC Prime REVOLUTION	10:00-11:00 PM		:30			NM	1	\$4,500.00
Class of Time - Pre-emptible with notice												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/24/12 09/30/12 M----- 1 \$4,500.00												
N 23	WESH	09/19/12	09/21/12	NBC Tonight Show	11:35P-12:35XM		:30			NM	3	\$4,200.00
Class of Time - Fixed Non Pre-emptible												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/17/12 09/23/12 --111-- 3 \$1,400.00												
N 24	WESH	09/24/12	09/27/12	NBC Tonight Show	11:35P-12:35XM		:30			NM	4	\$5,600.00
Class of Time - Fixed Non Pre-emptible												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/24/12 09/30/12 1111--- 4 \$1,400.00												
N 25	WESH	09/25/12	09/25/12	NBC Prime VOICE	8:00-9:00 PM		:30			NM	1	\$6,000.00
Class of Time - Pre-emptible with notice												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/24/12 09/30/12 -T----- 1 \$6,000.00												
N 26	WESH	09/26/12	09/26/12	Wed NBC Prime L&O SVU	Prime Other		:30			NM	1	\$4,000.00
Class of Time - Pre-emptible with notice												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/24/12 09/30/12 --W---- 1 \$4,000.00												
N 27	WESH	09/20/12	09/27/12	NBC Prime ROCK CENTER	10:00-11:00 PM		:30			NM	2	\$5,000.00
Class of Time - Pre-emptible with notice												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/17/12 09/23/12 ---T--- 1 \$2,500.00 Week: 09/24/12 09/30/12 ---T--- 1 \$2,500.00												
N 28	WESH	09/21/12	09/21/12	NBC Prime DATELINE	10:00-11:00 PM		:30			NM	1	\$4,500.00
Class of Time - Pre-emptible with notice												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/17/12 09/23/12 ----F-- 1 \$4,500.00												
N 29	WESH	09/22/12	09/22/12	Sat Sunrise 6-8 AM	6:00-8:00 AM		:30			NM	1	\$550.00
Class of Time - Fixed Non Pre-emptible												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/17/12 09/23/12 -----S- 1 \$550.00												
N 30	WESH	09/22/12	09/22/12	NBC Saturday	Sat 8-10am		:30			NM	1	\$1,800.00
Class of Time - Pre-emptible with notice												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/17/12 09/23/12 -----S- 1 \$1,800.00												
N 31	WESH	09/22/12	09/22/12	SATURDAY NIGHT LIVE	SATURDAY NIGH		:30			NM	1	\$1,800.00
Class of Time - Fixed Non Pre-emptible												
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 09/17/12 09/23/12 -----S- 1 \$1,800.00												
N 32	WESH	09/23/12	09/23/12	Sun Sunrise@6-8 AM	6:00-8:00 AM		:30			NM	1	\$550.00
Class of Time - Fixed Non Pre-emptible												

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